

US FAC Underwriting Guidelines – COVID-19

SCOR sincerely hopes that you, your family and your loved ones are healthy and safe. Our thoughts are with those of you who are personally affected by COVID-19. SCOR is doing its utmost to help stop the spread of this virus.

The true value and purpose of the protection offered by our industry, providing financial resilience and peace of mind to households, individuals and businesses, has never been more apparent than during this historic phenomenon. During this challenging time, we wish to continue to partner with our clients to offer cover to as many customers as possible, while ensuring sound risk management judgment and decisions are made to ensure fairness across the wider pool.

- If SCOR has already approved a client company’s request for **“alternate UW guidelines”**, the client should follow the approved guidelines for the approval time frame we provided. Those guidelines apply to all automatic ceded cases.
- If a case is submitted for facultative consideration, and you **want SCOR to consider using “alternate UW guidelines”** to make a final decision, please indicate this clearly on the cover sheet. If not, we will request the age/amount requirements using SCOR’s usual facultative process.
 - For example: If requesting the use of current labs from an APS, this must be indicated.
- **Reduced facultative offer based on face amount applied and age:**
 - Age to 49** - max amount is **\$6 million**
 - Age 50-60** - max amount is **\$5 million**
 - Age 61-70** - max amount is **\$3 million**
 - Age 70+ - Postpone**
- **Older individuals, especially those with co-morbidities who are submitted facultatively, will be underwritten carefully** during this epidemic. In some cases having higher risk, they may be postponed to be reconsidered at a later time.
- For cases involving **foreign travel**:
 - We recommend following the travel guidance provided by the US State Department. Currently there is a **Global Level 4 Health Advisory – Do Not Travel**. The Department of State advises U.S. citizens to avoid all international travel due to the global impact of COVID-19. We are currently declining any case where future foreign travel is planned.
 - For cases where there has been **recent travel** outside the US, we **require a 30 day postponement period** after the applicant returns to the US and no further foreign travel is planned.
 - With regards to the individual **states with foreign travel related legislation** in place, we prefer these cases be ceded to the automatic pool and not shopped facultatively if travel is the only concern with the case.
 - If an **application is received and was completed prior to the pandemic** and the application indicates there are foreign travel plans, but the applicant now states they no longer intend to leave the U.S., we require an amendment attesting to no intended travel.
- **Financial Justification** – Carefully review the occupation, income, net worth during this pandemic period to ensure the applicant qualifies for the applied amount of coverage.

- A **Good Health Statement** (Statement of Insurability) will be required on **every facultative** case.
- We will be **tracking all facultative submissions** during this COVID-19 period with alternate requirements or a reduced face amount offer. We will have this information available, if you would like SCOR to provide the detailed reporting, please let us know and we'd be happy to provide the metrics surrounding the facultative case submissions from your company. Reports will be run on a monthly basis.

The challenge we face as an industry is to ensure we continue to provide the necessary protection to as many people as possible while also understanding the risks we manage. At SCOR, we will continue to be by your side and provide you with the necessary service, expertise and support. The situation is evolving continuously, and we are learning more every day. As a result, the guidance we give might evolve as there are new developments in the current crisis. Please do not hesitate to contact your local SCOR team for advice or to get more specific guidance.